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TO:	Colorado Water Conservation Board Members
FROM:	Rachel Pittinger, P.E., Project Manager Kirk Russell, P.E., Finance Section Chief
DATE:	July 17-18, 2019 Board Meeting
AGENDA ITEM:	11a. Water Project Loans Lower Arkansas Water Management Association - West Farm Gravel Pit Storage Purchase

#### Introduction

The Lower Arkansas Water Management Association (LAWMA) is applying for a loan and a Water Plan Grant for the West Farm Gravel Pit Storage Purchase (Project). The West Farm Gravel Pit (WFGP) is a lined gravel pit located in the Arkansas Basin east of Lamar. The purpose of the Project is to purchase 1,638 acre-feet of water storage space in the WFGP. This storage is expected to increase LAWMA's water allocations to all shareholders and assist in compliance with the Arkansas River Compact by re-timing LAWMA's use of its direct flow augmentation and replacement water supplies. The purchase price is estimated at \$4,595,000. LAWMA submitted a Water Plan Grant application on February 1, 2019 for \$1,000,000 from the Storage and Supply category. The grant recommendation was delayed until additional review could be performed. If the grant is approved, it will result in a loan for approximately 78% of the purchase price and a Water Plan Grant covering approximately 22% of the cost. See attached Project Data Sheet for the Loan and the Water Plan Grant which includes a location map and Project summary.

#### Staff Recommendation for Loan

Staff recommends the Board approve a loan not to exceed \$3,630,950 (\$3,595,000 for Project costs and \$35,950 for the 1% service fee) to the Lower Arkansas Water Management Association for costs related to the West Farm Gravel Pit Storage Purchase, from the Construction Fund. The loan term will be 30 years at a blended interest rate of 2.45% per annum. Security for the loan shall be in compliance with CWCB Financial Policy #5.

#### Staff Recommendation for Water Plan Grant

Staff recommends the Board approve a grant of up to \$1,000,000 from the Water Plan Grant – Storage and Supply category to the Lower Arkansas Water Management Association for costs related to the West Farm Gravel Pit Storage Purchase.



#### Borrower - Lower Arkansas Water Management Association

The Lower Arkansas Water Management Association (LAWMA) is a mutual ditch company that operates as a non-profit corporation. LAWMA formed in 1973. In 1998, LAWMA re-organized, by vote of the membership, as a share-based corporation. LAWMA was formed for the primary purpose of replacing depletions from its members' well pumping and other water uses requiring augmentation within the lower portion of the Arkansas River Basin, generally below John Martin Reservoir, in order to comply with Colorado law and the Arkansas River Compact.

LAWMA is in good standing with the Colorado Secretary of State. LAWMA has 27,281.5 common shares and 1,109.4 preferred shares. One share of preferred stock may be issued in exchange for 2.5 shares of common stock. The annual water allocation to a preferred stock holder is guaranteed and not adjusted in a water year unlike the annual allocation to a common stock that varies according to the projected yield during a water year. The preferred share annual allocation is set at 1 acre-foot of fully consumable replacement water per share. LAWMA's revenue sources are from membership dues and annual assessments.

The control and management of LAWMA is vested in its seven-member Board. The board of directors has the authority to collect on assessments, the power to enforce collection of assessments by ceasing water deliveries to delinquent shareholders, and may issue liens on the shares. The Board also has the power to make and enforce all rules and regulations concerning the delivery of water. The total average annual diversion is approximately 52,516 acre-feet.

LAWMA's primary service area is the Arkansas River mainstem below the Fort Lyon Canal river headgate near Rocky Ford. LAWMA currently augments structures in Baca, Bent, Cheyenne, Elbert, Kiowa, Lincoln, Otero and Prowers counties.

In July 2018, LAWMA entered into a water sharing agreement with Colorado Springs Utilities (CS-U). Upon LAWMA's obtaining a water court decree authorizing the direct delivery of LAWMA shares to CS-U, CS-U will pay LAWMA \$1,750,000 for 500 AF of storage in the WFGP and to offset potential adverse impacts to LAWMA from delivering water to CS-U. The water sharing agreement is a separate transaction from this Project however, the agreement has a financial impact on LAWMA shareholders. In Case No. 15CW3067, LAWMA's water use is decreed for augmentation and replacement purposes and may be stored in the WFGP.

#### Background

LAWMA has a need for storage to increase and firm the amount of water that LAWMA allocates to its common shares while increasing and firming the amount of water shareholders may use for irrigation, municipal, and other purposes. An annual allocation of 100% to a common share means that one acrefoot of fully consumable water is available per share; an allocation of 70% means 0.7 acre-feet of fully consumable water is available per share. Currently, LAWMA has excess consumptive use credits it is able to store in certain Arkansas River Compact limited accounts in John Martin Reservoir. Storage is needed to capture and re-time the excess credits to maximize the efficient beneficial use of its water rights. It is anticipated that the additional storage will increase the average annual allocation from 72% to 85% and reduce the number of minimum allocation years. Currently, LAWMA has leased the WFGP water storage space from GP Aggregates, LLC since Case No. 15CW3067 was approved and allowed augmentation water to be stored in the WFGP.

#### Loan Feasibility Study

Randy Hendrix, P.E., with Hendrix Wai Engineering, Inc. prepared the Loan Feasibility Study titled, "Colorado Water Conservation Board Feasibility Study for Acquisition of the West Farm Gravel Pit," dated February 1, 2019. The feasibility study was prepared in accordance with CWCB guidelines and includes an analysis of alternatives, preliminary engineering, and estimated costs. Audited financial statements were provided by Gary Anderson, C.P.A., Anderson & Company, P.C. - C.P.A.'s. Gregory Gerken with Hegarty and Gerken, Inc., will provide an appraisal on the fair market value of the WFGP.

#### Water Rights

LAWMA owns water rights and other sources used to augment the stream depletions caused by LAWMA shareholders' well pumping and other diversions. Case No. 15CW3067 identifies the decreed water rights that may be stored in the WFGP for augmentation by LAWMA. LAWMA's water rights associated with the Project are shown in Table 1.

Name	Pro-rata Amount	Appropriation Date	Adjudication Date	Water Court Case No.
Lamar Canal and Granada Irrigation Ditch	15.75 cfs 72.09 cfs 13.64 cfs 184.27 cfs	November 30, 1875 November 4, 1886 April 16, 1887 July 16, 1890	July 1, 1895	15CW3067

#### TABLE 1: WATER RIGHTS

### Project Description

The purpose of the Project is to purchase water storage in order to increase average annual allocations and reduce the number of dry-year allocations.

*Alternative 1 - No Action*: It was determined that there is not currently another source of storage capacity available for LAWMA's purchase on the Arkansas River below John Martin Reservoir and above the river reaches LAWMA must deliver water. This alternative was not selected.

*Selected Alternative 2 - West Farm Gravel Pit Storage Purchase:* This alternative includes the purchase of 1,638 acre-feet of open water storage available in the WFGP. Case No. 15CW3067 lists the decreed water rights that may be stored in the WFGP for augmentation by LAWMA. Because the WFGP is an existing, gravel pit reservoir, there will be no additional impacts to the environment caused by this Project. In February 2015, the State Engineer's Office determined the WFGP slurry wall was lined to the design standard. The purchase cost associated with the storage is \$4,595,000. No additional improvements will be necessary for LAWMA to incorporate the reservoir into its replacement operations.

*Permitting:* LAWMA does not anticipate the need to obtain any permits for this Project.

Schedule: LAWMA anticipates completing the purchase in 2019.

Table 2 provides a summary of the Project's financial aspects. LAWMA qualifies for a blended interest rate of 2.45% for a 30-year term (Ownership: 69% Agricultural, 14% Low-Income Municipal, 17% Commercial).

Project Cost	\$4,595,000
Water Plan Grant (Storage and Supply)	\$1,000,000
CWCB Loan Amount	\$3,595,000
CWCB Loan Amount (Including 1% Service Fee)	\$3,630,950
CWCB Annual Loan Payment	\$172,324
CWCB Annual Loan Obligation (1st Ten Years)	\$189,556
Number of Shares	30,055
Annual Loan Obligation per Share	\$6.30
Current Assessment per Common Share	\$39.50
Estimated Total Future Assessment per Common Share	\$50
Estimated Storage Cost per Acre-Foot (1,638 AF)	\$2,805/AF

TABLE Z: FINANCIAL SUMMARY	ABLE 2: FINANCIA	L SUMMARY
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*Loan/Grant Disbursement:* Payments from CWCB funds will be disbursed at the following percentages: 78% loan and 22% grant.

*Creditworthiness:* LAWMA has \$7,596,084 in existing debt made up of four CWCB loans. These loans are in good standing and are shown in Table 3. Assessments have gradually increased from 1999 to present. In 2006, assessments for common shares was \$22.30/share and for the preferred shares, \$44.60/share. In 2013, assessments for common shares was \$36/share and for the preferred shares, \$82.80/share. Currently, the assessments for common shares is \$39.50/share and for preferred shares, \$98.75/share. LAWMA anticipates raising assessments for the common share to \$50/share and the preferred share to \$125/share as a result of this Project.

*Shareholder Approval:* At a special meeting held, June 21, 2019, the Project was presented including the anticipated increase to share assessments needed to cover the payment of the existing loans and the proposed Project Ioan. LAWMA obtained shareholder approval for the WFGP storage purchase and for an increase in share assessments to take on debt for the purchase. During the meeting, approximately 85% of the entitled to cast a vote on the proposed storage purchase were present or in proxy. Approximately 79% voted in favor of the proposed storage purchase.

LAWMA identified that only Board members or controlling shareholders owe a fiduciary duty to other shareholders and therefore have a conflict of interest if they have a direct financial interest in the transaction; therefore, all Board members without a direct financial interest in the transaction and non-controlling shareholders are free of any conflicts of interest. Many shareholders are connected to the Project. Only one director was identified as a controlling shareholder with conflict of interest, and did not vote.

TABLE	3:	<b>EXISTING</b>	DEBT
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Lender	Original Balance	Current Balance	Annual Payment	Maturity Date	Collateral
CWCB C153715	\$3,688,567	\$2,622,480	\$199,184	2035	
CWCB C153768	\$2,300,000	\$1,554,937	\$89,297	2044	Water rights available to the Keesee Ditch in C150258
CWCB C150150	\$2,272,500	\$1,344,304	\$108,575	2034	and C150150, X-Y Ranch and its associated water rights in C153715 and C153768.
CWCB C150258	\$2,493,722	\$1,769,213	\$115,990	2038	
	Total	\$7,596,084	\$513,046		

#### TABLE 4: FINANCIAL RATIOS

Financial Ratio	Past Years	Future w/ Project
Operating Ratio (revenues/expenses) weak: <100% - average: 100% - 120% - strong: >120%	88% (weak) \$1.34M/\$1.52M	100% (average) \$1.71M/\$1.71M
Debt Service Coverage Ratio (revenues-expenses)/debt service weak: <100% - average: 100% - 120% - strong: >120%	66% (weak) <u>(\$1.34M-\$1.01M)</u> \$513K	100% (average) <u>(\$1.71M-\$1.01M)</u> \$703K
Cash Reserves to Current Expenses weak: <50% - average: 50% - 100% - strong: >100%	20% (weak) \$263K/\$1.52M	15% (weak) \$263K/\$1.71M

*Collateral:* Security for this loan will be a pledge of assessment revenues backed by an assessment covenant and the Project itself, including 1,638 acre-feet of water storage, and inlet and outlet facilities. Security for this loan will also include collateral secured in LAWMA's previous CWCB loans C153715, C153768, C150150 and C150258. This security is in compliance with the CWCB Financial Policy #5 (Collateral).

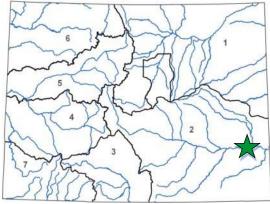
- cc: Don Higbee, Manager, Lower Arkansas Water Management Association Jennifer Mele, Colorado Attorney General's Office
- Attachments: Water Project Loan Program Project Data Sheet Water Plan Grant Program - Project Data Sheet



# West Farm Gravel Pit Storage Purchase

Lower Arkansas Water Management Association July 2019 Board Meeting

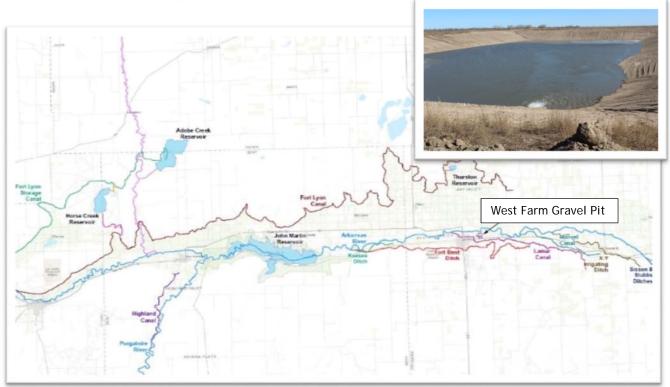
LO	A N	D	E 1	ГА		_ S	
Project Cost:						\$4	,595,000
CWCB Loan (with	h 1% Sei	rvice H	Fee):			\$3	8,630,950
Loan Term and I						/	s@2.45%
Funding Source:	Сс	onstru	ction	Fund	/Wat	er Pl	an Grant
BOR	R O	W	E R	-	ГΥ	Р	E
Agriculture		Muni	cipal			Cor	nmercial
69%		14	%				17%
PROJ	ΕC	Т	D	E	ΓА	I	LS
Project Type:					Res	ervoi	r Storage
Average Annual	Diversi	ons:				5	52,516 AF



The West Farm Gravel Pit (WFGP) storage reservoir is located downstream of the City of Lamar on the Arkansas River. The Lower Arkansas Water Management Association (LAWMA) plans to purchase approximately 1,638 acre-feet of open water storage capacity in the WFGP to store fully consumable water for use in LAWMA's decreed plan for augmentation, its annual

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Count	y:					Pi	rowers
Water	- Sour	ce:			Ark	ansas	s River
Draina	age B	asin:				Ar	kansas
Divisio	on:	2		Distr	ict:	6	7

Arkansas River Use Rules replacement plan (Rule 14 Plan), LAWMA-operated Compact Compliance Plans under Rule 10 of the Compact Rules Governing improvements to Surface Water Irrigation Systems in the Arkansas River Basin in Colorado (Rule 10 Plan), and substitute water supply plans that include LAWMA shares as a source of replacement supply. Project benefits include an increased average annual allocation to a common share from 72% to 85% and a reduction in the number of dry year allocations. Along with its Ioan application, LAWMA applied for a Water Plan Grant to fund a portion of this project with grant money available for water storage projects. A February 2015 final letter report prepared by the State Engineer's Office determined the WFGP slurry wall has been lined to the design standard. LAWMA anticipates completing the purchase in 2019.



## West Farm Gravel Pit Acquisition

COLORADO Colorado Water Conservation Board

July 2019 Board Meeting

Water	Plan	Grant	Application	
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L O	С	А	Т	1	0	Ν
County/C	Counties	57			Prov	vers

Drainage Basin:

	D E	TAILS			
-	Total Project Cost:	\$4,595,000			
	Water Plan Grant Request:	\$1,000,000			
	Recommended Amount:	\$1,000,000			
~	Other CWCB Funding:	\$3,630,950 (CWCB Loan)			
2	Other Funding Amount:	\$1,750,000 (pending CS-U)			
-	Applicant Match:	\$3,630,950 (CWCB Loan)			
	Project Type(s): Other (storage purchase)				
	Project Category(Categorie	es): Storage & Supply			
O N	Measurable Result: 1,638 A	F of storage, 7,900 AF of			
Prowers	new pumping by LAWMA me				
Arkansas	water through ATMs				

Lower Arkansas Water Management Association

Lower Arkansas Water Management Association (LAWMA) is a non-profit, member-owned corporation formed in 1973. LAWMA's primary purpose is to replace out-of-priority depletions caused by its shareholders' well pumping for irrigation and other uses in the lower Arkansas River Basin. LAWMA annually allocates replacement water on a per-share basis to offset shareholders' depletions.

LAWMA has a purchase agreement to acquire 1,638 acre-feet (AF) of storage capacity in the West Farm Gravel Pit for use in its augmentation plan and Rule 14 plans. The dedicated storage will increase LAWMA's allocations of water to LAWMA common shares while also re-timing LAWMA's use of its direct-flow supplies to assist in compliance with the Arkansas River Compact. The gravel pit is located on the Arkansas River mainstem, with an inlet directly off the Lamar Canal.

LAWMA members use share water for irrigation, municipal, industrial, and other purposes. The significantly increased yield to those shares will mean increased security for, and therefore the more likely continuation of irrigated agriculture in the lower Arkansas Valley.

The project also will make possible the implementation of LAWMA's agricultural-municipal water-sharing agreement with Colorado Springs Utilities (CS-U) whereby 2,500 LAWMA shares will be delivered for direct use within CS-U's municipal system in every 5 out of 10 years, and LAWMA will retain the water for its shareholders' use in the other 5 of 10 years. As part of the perpetual agreement, CS-U will purchase 500 AF of the the West Farm Gravel Pit for LAWMA to offset any potential shortages to LAWMA shareholders caused by operation of the water-sharing agreement in the years in which CS-U is taking delivery of the water. While this project is not contingent upon the success of the agricultural-municipal water-sharing agreement, upon LAWMA's obtaining a water court decree authorizing the direct delivery of LAWMA shares to CS-U, CS-U will pay LAWMA \$1,750,000 for 500 AF of storage in the gravel pit. The \$1,750,000 will then be used to pay down the CWCB loan.

This project addresses multiple needs including municipal, agricultural, industrial, storage, alternative water transfers, and compact compliance. An augmentation supply gap was identified in the Arkansas BIP of 25,000-30,000 AF of augmentation supply needed to maintain the current irrigated acreage.

Funding Recommendation: Staff is recommending approval the full request of \$1,000,000 from the Storage and Supply category.

Note: This was a delayed decision from the May 2019 board meeting.