Lessons from Scenario Planning

Jim Lochhead, CEO/Manager Presentation to the IBCC May 31, 2012



Scenario Planning Benefits

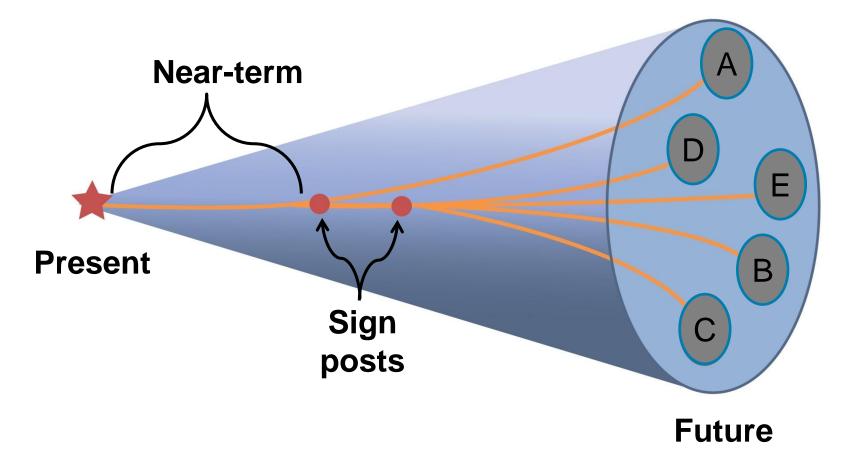
- Fairly simple and understandable method of planning for multiple outcomes.
- Focuses on drivers of change and uncertainties.
- Prepares for more than current trends and business as usual approaches.
- Distinguishes between controllable and uncontrollable events and actions.

VER WATER

Results in forward looking, flexible and adaptable planning.

Scenario Planning

The Cone of Uncertainty



Planning Futures

- **Traditional Future** The future is extrapolated from past trends, few other unanticipated major changes occur.
- Water Quality Rules The public demands the highest practical quality of drinking water. Contaminant removal and other drinking water requirements are extremely stringent.
- Hot Water A warmer climate accompanied by more frequent and more severe droughts.

VER WAT

- Economic Woes An ongoing energy crisis accompanied by a prolonged, deep economic downturn.
- Green Revolution Environmental values and sustainable living become dominant social norms.

Population Density

	People per	1005 a 1805
2000 Census	Sq. Mile	
New York	26,000	
	25,000	
	24,000	
	23,000	
	22,000	All and a state of the second s
	21,000	
	20,000	
	19,000	
	18,000	
	17,000	
San Francisco	16,000	
	15,000	
	14,000	
	13,000	-
Chicago	12,000	
	11,000	
	10,000	
Providence	9,000	
	8,000	
DW 2050 Grn. Rev.	7,000	A A FRANK BERNEN AN
DW 2050 Trad.	6,000	
St. Louis	5,000	
511/ 2000	4,000	
DW 2000	3,000	
Vanana Cit.	2,000	
Kansas City	1,000	

Lessons

- Our supply gap could be much bigger than we planned for in the past.
- The potential range of the supply gap is too wide to be solved with a common near-term planning path.
- Key to our preparation for the long-term is creating and preserving options.
- We now plan for <u>low</u> regrets instead of <u>no</u> regrets.



Lessons

- Our qualitative approach to metrics avoided having policy decisions made by models, math or subject experts.
- The process worked well in a Board directed planning effort.
- We have a better understanding of uncertainties and how to prepare for them.
- We have the framework for an adaptive management approach.

Considerations for the IBCC

- You may not find a common path or a true no regrets solution.
- You may not find clear triggers for decision making.
- Focus on things within our control near term actions and preserving long term options.
- Keep options open for future generations to decide whether to develop new supply.
- Consider the potential to have high population growth <u>and</u> a warmer and/or drier climate.

